

Brasfield & Gorrie

General Contractors



**BRASFIELD
& GORRIE**
GENERAL CONTRACTORS

Who we are



ONE OF THE
LARGEST
PRIVATELY HELD
CONSTRUCTION
FIRMS IN THE
NATION

brasfieldgorrie.com

PURPOSE

Building exceptional people, trusting relationships, great projects, and strong communities

MISSION

Strengthening relationships by honoring commitments, exceeding expectations, and living our values every day

VALUES

Safety
Performance
Integrity
Respect
Innovation
Teamwork

MARKET SECTORS

Aerospace
Commercial
Education
Energy
Government
Healthcare
Hospitality
Industrial
Infrastructure
Mission Critical
Multifamily
Senior Living
Sports/Entertainment
Water



est.

1964

52 years in business



0.41

EMR



2,600

employees









200+

active jobsites

Who we are



Key Facts

-  77 LEED® projects
68 seeking certification
-  220+ LEED Accredited Professionals
and LEED Green Associates
-  EMR: 0.41
-  Qualified to work in 50 states
-  Projects from \$1,000 to \$600 million
-  Average project size is \$12 million



Rankings & Awards

- 2016
- #1 Contractor by *ENR Southeast*
 - #1 Green Contractor by *ENR Southeast*
 - #3 Healthcare General Contractor by *Modern Healthcare*
 - #29 Top 400 Contractors by *Engineering News-Record*
- 2014
- ★ ABC National Contractor of the Year



Financial Strength

- Revenue **\$2.3 billion in 2015**
- Projected revenue **\$2.7 billion in 2016**
- Backlog **\$2.3 billion**
- Bonding capacity **\$3 billion**
exceeding **\$300 million/project**



American Cast Iron Pipe Company



AMERICAN

THE RIGHT WAY

Corporate Overview



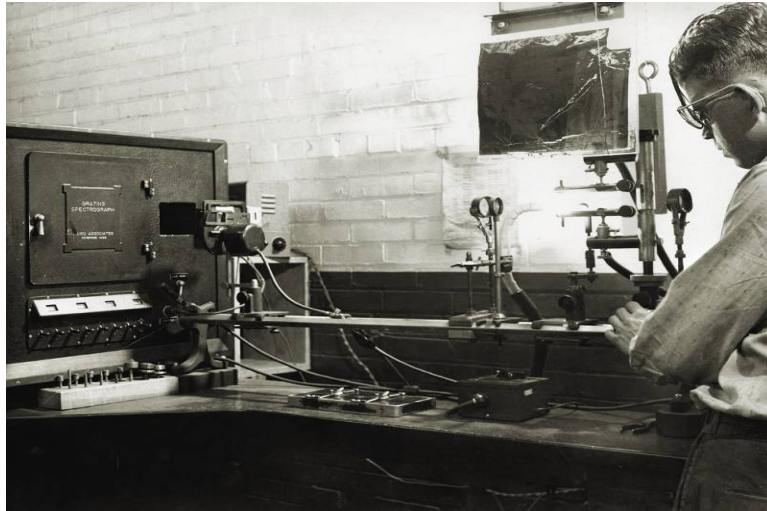
John J. Eagan

- Founded in 1905 in Birmingham, Alabama.
- John J. Eagan was the first president and later sole proprietor of the company.
- Eagan instituted the company's Golden Rule business philosophy
- When Eagan died in 1924, he willed ownership of the company in a trust to be managed by the employees for the benefit of the employees, customers and society.

Corporate Headquarters and Production Facilities Birmingham, Alabama



Company Highlights



Research and Development purchases first spectrograph for analyzing cast iron samples (1942)

- 1907 – Waterous Company (acquired 1989) develops world's first self-propelled fire truck
- 1922 – AMERICAN makes the first experimental centrifugally cast iron pipes
- 1922 – AMERICAN produces the first cement-lined cast iron pipe in the U.S. (now standard)
- 1938 – Darling Valve (acquired 1969) patents the first traffic model fire hydrant
- 1955 – AMERICAN ships first ductile iron pipe
- 1994 – AMERICAN becomes the first ductile iron pipe company in North America to receive ISO Certification
- 2000 – AMERICAN begins to make spiral-welded steel pipe in diameters up to 144 inches
- 2015 – AMERICAN introduces earth quake joint system



AMERICAN Companies



- AMERICAN Castings, Pryor Creek, OK
- AMERICAN SpiralWeld Pipe Company, Columbia, SC, and Flint, MI
- AMERICAN Valve & Hydrant Manufacturing Company, Beaumont, Texas
- Intercast SA, Itauna, Brazil
- Specification Rubber Products, Inc., Alabaster, AL
- Waterous Company, South Saint Paul, MN





Our People



- About 2,500 employees at its headquarters and subsidiaries
- Average tenure for Birmingham employees is about 19 years
- Average age of employees is 44

Benefits



Eagan Wellness Center

- Medical and dental coverage
- A nationally recognized Wellness Program
- Eagan College (onsite training)
- Employee Assistance Program
- Group Life Insurance
- Long-term Disability Insurance
- Tuition Reimbursement
- 401(k) Plan with annual contributions made by the company as well as company matching
- Profit Sharing/Bonus Plan
- 11 paid holidays
- Up to four weeks paid vacation
- Bright Ideas suggestion and awards program



Our Way – The Right Way



- Doing what you say you'll do
- Being there for our customers before, during and after the sale
- Coming in on time and on budget
- Making things right if we ever get them wrong
- Making products that reflect the integrity and ingenuity that is AMERICAN
- Reusing and recycling raw materials

The Right Way video online at:

http://www.american-usa.com/about_american.html